

CORPORATE CLIENTS

Preserving and enhancing wealth.

Isle of Man

INDEPENDENCE • INTEGRITY • INSIGHT

 **Abacus**

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Why Abacus?

Abacus joins forces with businesses at every size and stage of development to provide a full suite of corporate services.

For more than four decades we have enjoyed the opportunity to facilitate international commerce giving our clients the competitive edge they need to grow their business or enter new markets.

We take the time to understand intentions and ambitions – to find solutions to challenges, to generate efficiencies, maximise opportunities, and add value to the ecosystems our clients operate in.

At the heart of Abacus is its high-performing team, which has the skill set and experience to navigate

complicated situations. Its capabilities inspire confidence and includes accountants, tax specialists, trust and company professionals, and compliance officers.

We have distinguished ourselves with our outstanding customer service, technical expertise, and pragmatic approach. Our clients recognise the importance of working with a privately owned, independent fiduciary who acts entirely in the best interests of the people and entities we represent.

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Formation.

Abacus is adept at establishing, managing, and administering effective corporate structures to realise commercial objectives.

We assist businesses operating in a wide variety of sectors by establishing companies and special purpose vehicles for trading, mergers and acquisitions, private equity investment, asset holding, restructuring, international expansion, and funds.

Whether as standalone entities or as part of a more complex structure, we steer clients through the complexities of legal and regulatory compliance, corporate governance and operations to ensure the process runs smoothly and efficiently.

Often the choice of where a company is incorporated is germane and as our services are always personalised,

Abacus is well versed in formation in a variety of international jurisdictions.

We work with clients to prepare a business for listing, a management buyout, voluntary dissolution as well as liquidation when a company naturally reaches the end of its life cycle.

Abacus' clients appreciate the focus of our team as it drives the most efficient and productive routes to achieve their objectives.

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Administration & company secretarial.

Abacus supports commercial enterprises by managing and administering structures to keep them in good standing.

Our service is tailored to each client but the team can assist with organising and providing support for board and shareholder meetings, preparing and distributing meeting details and agendas, together with minutes and the compilation of action points.

The corporate team drafts directors' resolutions and share issues, members' resolutions, implement decisions, maintain statutory records and registers as well as preparing and filing documents with the relevant authorities.

Our technical expertise gives clients the peace of mind they require as we ensure legal entities

maintain a proper framework of procedures and governance to meet company and regulatory requirements.

Our company secretarial services are always on point and our clients appreciate the professional and effective manner in which we discharge our duties.

Abacus has a bespoke in-house client administration system which helps the team deliver efficient and cost-effective support.

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Accounting & financial reporting.

Abacus' comprehensive suite of accounting services to special purpose vehicles and corporate entities is timely and reliable.

Always aware of deadlines we prepare, review and submit financial statements and management accounts on behalf of clients whose portfolios include multi-jurisdictional commercial and residential property, investment and asset holdings, funds, and trading companies.

Our qualified team has in-depth knowledge of all major accounting standards to ensure the accurate production of accounts. We have the technical expertise and experience to deliver the high level of service demanded of us.

The team approach its work meticulously and our services include management, investor and bespoke

commercial reporting, auditor liaison, financial analysis, forecasting, NAV calculations, and GAAP conversions.

At Abacus we reduce our client's exposure to risk by keeping pace with the ongoing regulatory changes to financial reporting and ensuring we comfortably meet statutory obligations.

We have a skilled and qualified team who are approachable and clients says they are easy people to work with.

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Director services.

Abacus provides individual and corporate directors to deliver professional and effective day-to-day management.

Our directors are experienced and knowledgeable individuals. They add value, oversight, effective decision making, and governance to the boards they sit on.

They are senior members of the team who contribute to strategic planning, policy development and how a business navigates its life cycle.

They understand the responsibility of their position and work hard to acquire a thorough and comprehensive understanding of an entity and its business to enable them to provide their considered, independent judgement.

We keep up to date with regulatory changes and have the technical skills to optimise business processes, participate effectively and promote best working practices. In addition, they are supported by a team of corporate professionals, accountants, tax specialists, and compliance officers.

Our directors work to execute successful corporate strategies with their shrewd and discerning approach to problem solving.

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Tax.

Abacus keeps up to date with the evolving regulatory landscape to ensure tax strategies remain efficient and effective.

We assist with submissions, reporting, disclosures, enquiries, compilation of associated documentation, FATCA, and CRS. All our services are tailored to fit each client's specific corporate needs.

We pride ourselves on being agile in responding and communicating the implications of change for the structures we manage. Our depth of understanding means we are able to ensure the tax effects of complex, multi-jurisdictional transactions are fully understood.

Having an experienced in-house team gives us the technical oversight to uphold the compliance responsibilities

of the structures we administer and give practical assistance to ease regulatory burden.

We have worked hard to establish a collaborative working relationship with the tax authorities and the team has the expertise to effectively engage with them to ensure the best outcomes.

Our international clients benefit from our acumen in mitigating risk in complex, commercial, multi-jurisdictional scenarios.

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Real estate.

Abacus is widely respected for its expertise in creating and supervising effective structures to hold commercial real estate.

We have an impeccable track record working in this sector and have a wealth of experience in the acquisition, maintenance, redevelopment, leasing, and disposal of land and real estate including offices, retail, hotels, student accommodation, healthcare, buy to let, mixed use, residential, and industrial.

We support our clients during the life cycle of an investment utilising the relationships we have with specialist commercial lenders, lawyers, insurers, tax advisers as well as investment and management companies.

A particular strength is assisting with the sourcing, negotiation, management and coordination of

intricate financing including the management of facility terms.

We have the capabilities to manage complex multi-jurisdictional property portfolios and provide the detailed financial and commercial reporting together with the regulatory compliance requirements for each client's specific needs.

We possess a commercial awareness that supports stakeholders in maximising opportunities to their fullest potential.

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Digital.

Abacus welcomes the opportunities offered by digital commerce and enjoys working with technology driven ventures.

We have experience working with technical service providers, software developers, digital engineers, Fintech, and data processing enterprises to help them create and deliver quality products and services.

We establish and manage the most appropriate vehicles in favourable jurisdictions for businesses with complex intellectual property needs and international customer bases.

Our structuring skills are designed to assist our clients achieve their commercial aspirations and protect the value of their ideas, brands and concepts.

With a history spanning more than 40 years the foundations of Abacus are our independence, integrity, and insight and we have distinguished ourselves with outstanding customer service and a pragmatic approach.

Clients benefit from being part of our influential network and our appreciation and understanding of entrepreneurial growth.

No action should be taken on the basis of this brochure, nor should it be construed as amounting to tax, legal or VAT advice. Suitable, specific and professional advice should always be obtained in respect on any particular issue.

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